

JOB TITLE: SHOWROOM SALES ASSOCIATE- STAMFORD

O&G Industries, an innovative and diversified construction company located in Torrington, CT, is seeking a **Showroom Sales Associate** for our Stamford Mason Store.

Saturday hours are required.

Responsibilities:

- Identify customer needs to suggest and sell appropriate product solutions
- Present product options in a professional manner and generate sales across all product categories to help achieve overall sales goals
- Vigorously follow-up on all open quotes and sale inquiries to convert to a sale
- Follow-up on customer orders
- Perform regular customer outreach to reconnect and reactivate dormant accounts or specific target customer groups to generate interest and business

Qualifications:

- Extraordinary customer service skills
- Strong work ethic and attention to detail
- Active listener
- Competent in Microsoft applications including Word and Excel

To access different languages for the application process, click START YOUR APPLICATION. Find the drop-down box in the right-hand corner and navigate between English, Spanish, French and Italian.

O&G Industries is an Equal Employment Opportunity/Affirmative Action Employer that recruits qualified applicants and advances in employment without regard to race, color, religion, age, gender, gender identity, gender expression, sexual orientation, ethnic or national origin, genetic information, disability, marital status, veteran status or any other status protected by applicable federal, state, or local laws. O&G Industries also prohibits harassment and/or retaliation of applicants and employees based on any of these protected categories.

We are committed to hiring a diverse workforce and sustaining an inclusive culture.

Women and Veterans of the US Armed Services are encouraged to apply.

We are an E-Verify Participating Employer.